

Overwhelmed with an influx of bills—more than 20,000 a year from their former service provider—this federal agency asked State Net to help them pinpoint and track legislation with greater speed and accuracy.



Federal Agency

Case Study

CLIENT PROFILE

- Industry: Federal Agency
- Bill Tracking Volume: 6,765
- Government Affairs Staff: 3

BUSINESS NEEDS ADDRESSED

- Workload Reduction
- Information Management

CLIENT PRIORITIES:

- Comprehensive & targeted coverage of legislative and regulatory issues
- Reduce irrelevant information
- Meet budget constraints

TECHNICAL SERVICES:

- Smart Search
- Issue-Screening Wizard
- Legislative and Regulatory Reporting

CUSTOMIZED SERVICES:

- Specialized bill-screening process
- Issue and process consultation
- Personal client service & support

JURISDICTIONS:

- 50 states & Congress
- Washington, D.C.

When information overload threatened to derail the success of this agency's staff, they turned to State Net for more precise and accurate coverage of their issues.

Before State Net, agency staff reviewed a vast range of technology bills to identify those relative few that met their criteria for tracking and reporting. During the last session, they read more than 20,000 bills—only a third of which were relevant. Conversely, standard word-search reports failed to identify their issues in nearly 10 percent of the bills that they needed to see—so they also missed important measures.

STATE NET SOLUTION:

Employ Smart Search technology to identify legislation with more precision. Create specialized methods to optimize bill screening. Manage bill tracking with Private File database. Support agency staff with hands-on help and consultation.

RESULT:

Client workload reduced by more than 30 percent. "Missed" legislation problems solved.

State Net Works!

HOW STATE NET REDUCED AGENCY WORKLOAD

