STATE NET 40 Years of Innovative Solutions

Financial Services Team

How We Support Our Clients

- On-site visits
- Annual issue reviews
- Presentations at client workshops, meetings, and conferences
- Contact with state leadership and committees regarding specific provisions and procedures
- Writing issue-specific articles for publication
- Responding to ad hoc client requests

Notable Clients

- 16 of the Fortune 500 (financial services categories)
- 34 trade associations

"State Net's staff always goes above and beyond to make sure their client's needs are met."

State Net®
A LexisNexis® Company

State Net's Financial Services Team creates customized legislative and regulatory information solutions for banks, insurance companies, investment firms and tax professionals. With a four-decade track record of success, you can rely on the most-trusted team in government affairs reporting.

About the Financial Services Team

Our team covers more than 300 specific legislative and regulatory issues related to the financial services industry. Everyday, we review new measures for relevance and deliver updates to our clients. From "Accountant Licensing" to "Viatical Settlements", we are knowledgeable on all issues that impact the financial services industry.

Serving more than 500 clients at 100 organizations, our clients represent some of the world's largest:

- Commercial Banks
- Credit Card Companies
- Mortgage Lenders
- Insurance Companies
- Securities & Investment Firms
- Tax Professionals
- Financial Data Services
- Law Firms & Associations

Your Expert Partner

- An extension of your government affairs and compliance teams; dedicated to your organization and responsive to each individual staff or association member
- Committed to meeting your expectations and needs; continually refining our approach to help you and your team members achieve success
- Devoted to providing targeted information so that you are not overwhelmed with irrelevant data
- Proactive in identifying emerging issues in this rapidly changing environment

"Your comprehensive understanding of our program, organization, stakeholders and objectives was critical in helping us attain our significant goals."

More experience and better solutions for financial industry clients
800.726.4566 info@statenet.com statenet.com

Financial Services Team

Key Team Members

The Financial Services Team averages more than eight years experience and represent some of State Net's most experienced staff.

"Our State Net representative is extremely knowledgeable and has the rare ability of making us feel that we are her only customer."

Jeff Hanscom, Esq.

Director Financial Services Division
Years at State Net: 3
Education: Pennsylvania State University – Dickinson School of Law
Issue Expertise: Insurance, Mortgage Banking and Healthcare
Solution Specialty: creating customized programs that compliment each client's unique needs and objectives

Mary Davis

Senior Client Service Manager
Years at State Net: 23
Education: California State University Sacramento
Issue Expertise: Life, Property & Casualty Insurance
Solution Specialty: offers selfless attention and collaboration to individual client programs, creates sophisticated search strategies

Serena St. Mary

Production Manager
Years at State Net: 2
Education: Sacramento City College
Solution Specialty: provides customer support and proactive communication with clients

Our Financial Services Team is backed by:

1. Research analysts who read 150,000+ bills and 30,000+ regulations with an eye toward banking, insurance and investment issues
2. State-specific managers with expertise in the unique processes of state legislatures and regulatory agencies
3. IT professionals who craft technology based solutions
4. Help Desk Staff who provide first-level support, troubleshoot problems and answer process-related questions

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