



# 40 STATE NET YEARS OF INNOVATIVE SOLUTIONS

## Legal and Publishing Team

**The Legal and Publishing team serves corporate organizations, with multiple affiliated business units, and over 250 direct users. Our clients include some of the world's largest legal publishing companies and information redistributors.**

### NOTABLE CLIENTS

- Lexis Nexis
- Wolters Kluwer
- The Bureau of National Affairs, Inc.
- Thomson Reuters
- Citation Technologies, Inc.

### HOW WE SUPPORT OUR CLIENTS

- On-site visits
- Annual issue and product production reviews
- Providing publisher-ready content
- Presentations at client workshops, meetings, and conferences

*“State Net’s staff always goes above and beyond to make sure their client’s needs are met.”*

**State Net®**  
A LexisNexis® Company

STATE NET’S LEGAL AND PUBLISHING TEAM BUILDS CUSTOMIZED DIGITAL TECHNOLOGY SOLUTIONS FOR ORGANIZATIONS WHO PUBLISH, DISTRIBUTE OR LICENSE STATE LEGISLATIVE AND REGULATORY CONTENT. WITH A FOUR-DECADE RECORD OF SUCCESS, OUR CLIENTS BENEFIT FROM THE MOST ACCURATE, TIMELY AND USABLE ADVANCE LAW MATERIAL AVAILABLE.

### ABOUT THE LEGAL AND PUBLISHING TEAM

Our team provides the legal and publishing industry with editorial content for any and all legislative and regulatory issues. Our leading-edge database architecture and technological expertise allow us to provide flexible and creative solutions for any company in the legal publishing industry.

### HIGH-FIDELITY DATA PROVISION

- Seamless delivery of 50-state and Federal legislative and regulatory content
- Advanced law early-warning and code updating
- Industry-leading quality assurance systems
- Standardized XML content with enriched mark-up to facilitate code or database updates

### PRIORITY CLIENT SERVICE

- State Net officer, executive management and IT team assigned to your program
- Develop a comprehensive understanding of your content and production needs so we can help you achieve your goals
- Proactively identify emerging issues and opportunities
- Work with each individual in your organization to customize services according to their workflow and processes

### PARTNERSHIP

- Extension of your editorial and production teams; dedicated to your organization
- Committed to making sure you get maximum value from your service
- Cultivates and maintains strong personal working relationships through regular meetings and onsite visits to ensure that your solution continues to meet expectations

MORE EXPERIENCE. BETTER SOLUTIONS.

800.726.4566 INFO@STATENET.COM STATENET.COM

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## Legal and Publishing Team

### KEY TEAM MEMBERS

The Legal and Publishing Team averages 27 years experience and represents some of State Net's most experienced staff.

#### Justin Chapman



**Executive Director Legal and Publishing and Content Development**

**Years at State Net:** 21

**Education:** University of Phoenix

**Issue Expertise:** legislative/regulatory process, data management and content solutions

**Solution Specialty:** creating customized solutions that meet each client's unique content and production needs

*“Our State Net representative is extremely knowledgeable and has the rare ability of making us feel that we are her only customer.”*

#### Virginia Nelson



**Senior Client Service Manager**

**Years at State Net:** 35

**Education:** State University of New York, New Paltz

**Issue Expertise:** insurance and tax

**Solution Specialty:** issue research, topic profiling and search strategies; high attention to detail

#### Cynthia McKeeman



**Client Service Manager**

**Years at State Net:** 24

**Education:** California State University, Chico; California State University, Sacramento

**Issue Expertise:** environmental, health and safety; employment and labor

**Solution Specialty:** issue research; data coordination expert; high attention to detail

Our Legal and Publishing Team is backed by:

1. Research analysts who read 150,000+ bills and 30,000+ regulations with an eye toward specialized issues over a wide array of subject matter.
2. State-specific managers with expertise in the unique processes of state legislatures and regulatory agencies
3. IT professionals who craft technology based solutions
4. Help Desk Staff who provide first-level support, troubleshoot problems and answer process-related questions